

Intellectual Property

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Paul Mercier

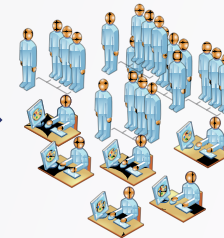
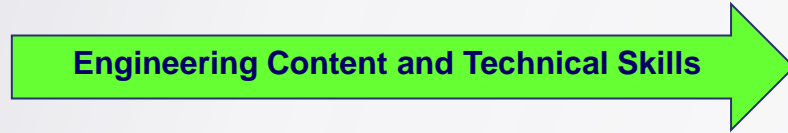
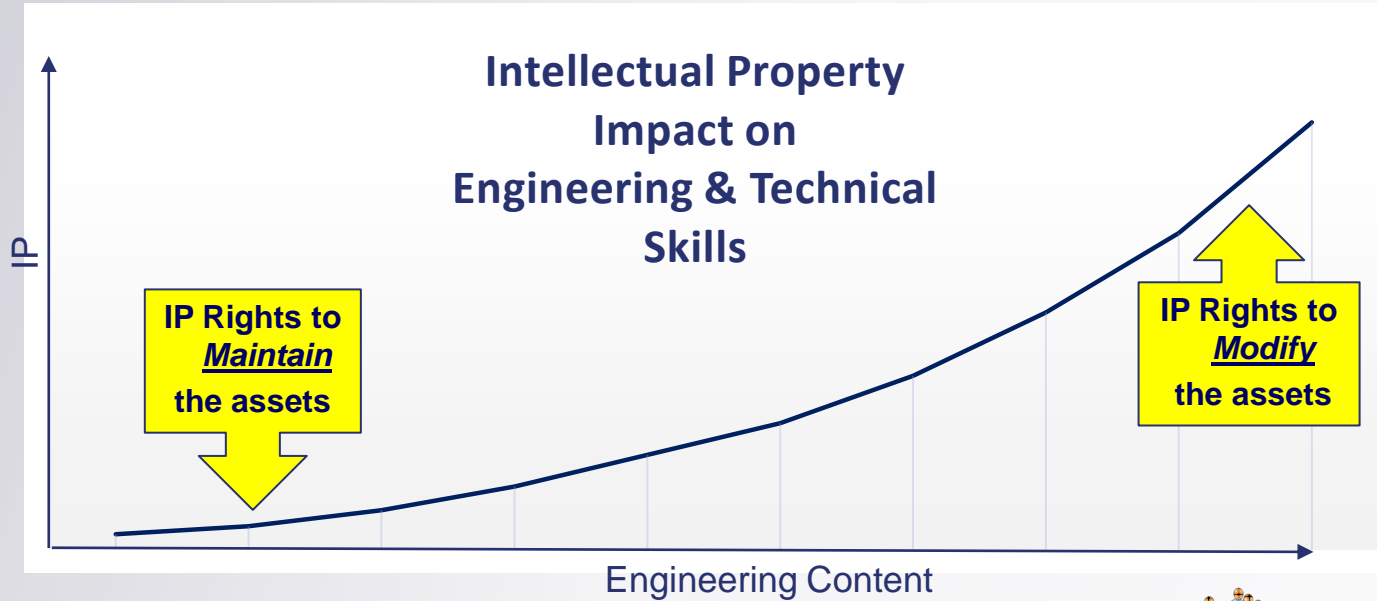


This presentation consists of L-3 Communications Corporation general capabilities and administrative information that does not contain controlled technical data as defined within the International Traffic in Arms (ITAR) Part 120.10 or Export Administration Regulations (EAR) part 734.7-11.

Intellectual Property - Introduction

- Canada has an investment roadmap for the replacement of existing Defence Assets. The majority of aviation assets are acquired from foreign OEMs, however the In-Service-Support (ISS) is normally carried-out by Canadian Industry.
- Intellectual Property is key for support of the acquired assets during the ISS phase and should be negotiated during the acquisition process in order for Canada to maintain its sovereignty and reduce its dependency on third parties during the utilization phase of the asset acquired.
- Intellectual Property is a key enabler for Canadian Industry economic growth and reflected in Value Propositions / Industrial & Technological Benefits (VP/ITBs).

IP for In-Service-Support

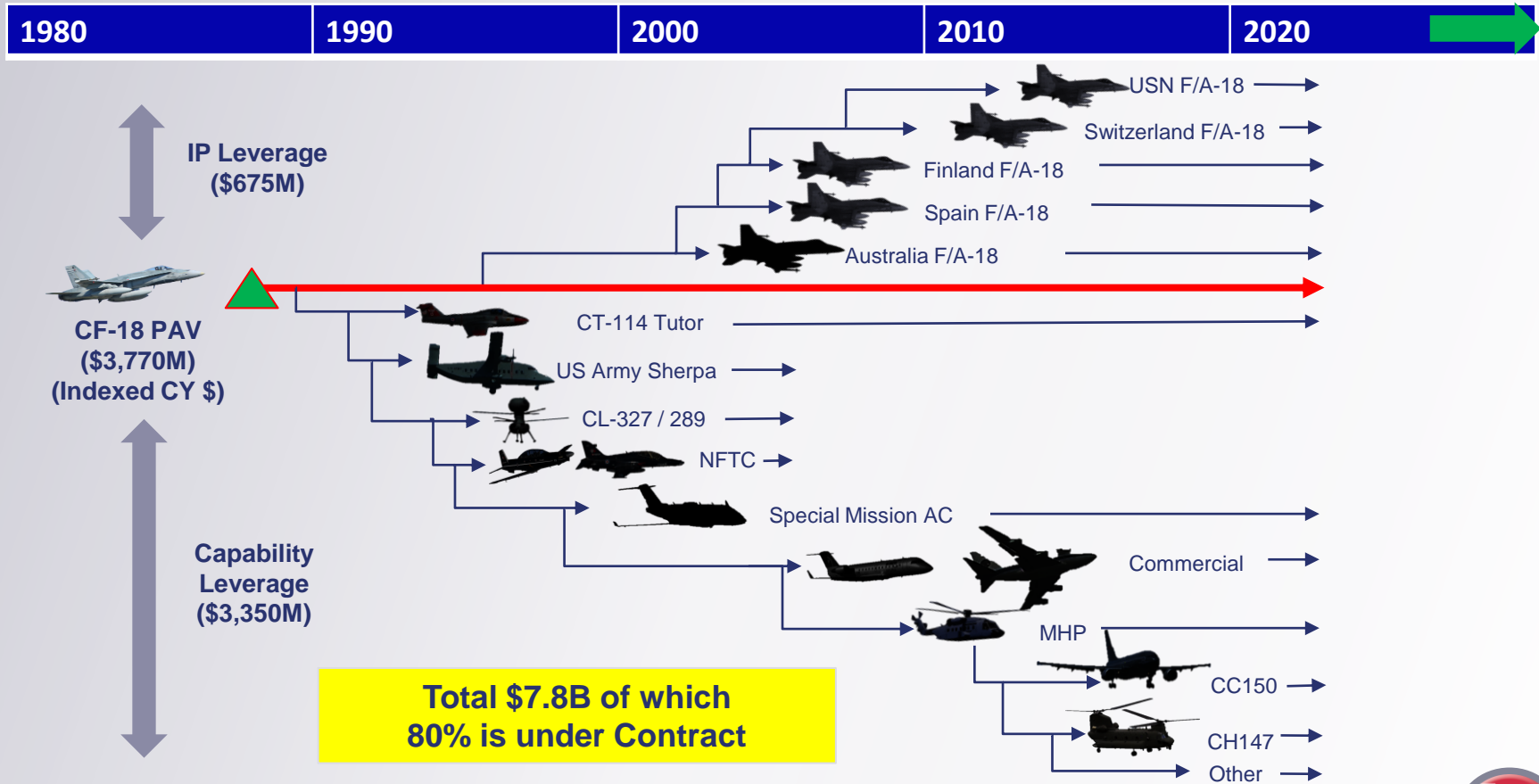


The CF-18 Success Story



- The acquisition contract included the OEM engineering IP.
- Transfer of knowhow between the OEM and the Canadian Industry for the Primary Air Vehicle (PAV).
- Built-up of Canadian expertise capable of modifying and extending the aircraft structure.
- Export opportunities and critical mass to capture similar programs of medium to high complexity.

Leveraging “High Quality” IP



Take Away

- The Intellectual Property enabled:
 - Canada to plot its destiny over the CF-18 Weapon System and extend the structural life of the aircraft.
 - Canadian Industry to gain international recognition as an F/A-18 centre of excellence and export Canadian knowhow.
 - The creation of over 1,000 high quality jobs since 1986 for the CF-18 PAV, Avionics and Propulsion systems.
 - Canadian Industry to work in close collaboration with the OEM thru licenses and meet Offset obligations.
- Canada should be inspired by the CF-18 model and leverage the IP to maintain its sovereignty while maximizing job creation for Canadians.



Questions?